



EDGER ENTERPRISES, INC

David M. Redfield

Site / Civil / Architectural Estimator

Qualifications Summary

Estimating experience includes reviewing construction documents, determining subcontractor needs, developing project estimates, compiling subcontractor bids, consolidating information into proposals for submission to clients, and negotiating final price.

Design / build work includes consulting with customers to determine needs and transferring ideas to plans via AutoCAD and developing the plans with continual customer input. Then assembling a cost estimate based on the preliminary plans and following through with final construction documents.

Sales professional with over 14 years background in sales marketing in the construction industry. Proven ability to develop client base and consistently achieve solid sales results. Build on strong technical background and in-depth product knowledge to identify customer needs and concerns, recommend solutions, and become a trusted customer resource.

Education

Syracuse University , M.B.A.
Elmira College, M.S.
S.U.N.Y. at Buffalo, B.S.
Corning Community College , A.S.

Syracuse, NY
Elmira, NY
Buffalo, NY
Corning, NY

Work History

Estimator/Draftsman Edger Enterprises of Elmira, Inc.
Private Consultant Designer/Draftsman , Redfield Drafting Service
Estimating/Contractor Sales, Robinson Building Materials
Facilities Manager, S.F. Iszard Company

Providing Solutions, Producing Results

A Culture of C.A.R.E.

Committed

Accountable

Responsible

Engaged